YASH GOYAL

Product Management & Consulting | NACRA Case Author | Hackathon Winner (**1 of 32**) | **2x** ICE Award | Coding Club Co-founder
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Professional Summary

- Client-facing product owner with **nearly 4 years** leading delivery for **A10 Networks (NYSE: ATEN)**, a **$290M** security vendor.
- Work on the account delivered **$1.5M** a year in savings, spanning process redesign through to an AI tool live in client production.
- Aligned **35 engineers** across **5 teams** without direct authority, coaching **4 new joiners** through release and security governance.

Professional Experience

Incedo Inc., DevOps Engineer → Senior DevOps Engineer, promoted in 27 months **Jul 2022 – Jan 2026**

$1.5M Run-Rate Savings | 90% Fewer Alerts | 20+ Releases, 100% On-Time | 32% Fewer Defects | 5 Teams, 35 Engineers Aligned
Incedo: $150M digital transformation & analytics firm | Client served: A10 Networks, 7,000+ enterprise customers worldwide

Client Ownership & Stakeholder Engagement

- Sole point of contact on the account for **42 months**, translating client goals into a sequenced, release-ready backlog and roadmap.
- Coordinated scope and dates across **5 cross-functional teams** of **35 engineers**, from kickoff to production sign-off and handover.
- Defined cloud security protocols and role-based access controls for **200+ users** spanning **3 cloud providers** and **4 environments**.

Product Delivery & Quality Governance

- Owned release planning on a **two-month cycle**, ranking the backlog by business impact and aligning QA with engineering teams.
- Shipped **20+ production releases** at **100% on-time delivery** by tightening release-readiness gates and go/no-go calls with QA.
- Brought production defects down **32%** across **5 development teams** by restructuring the QA-to-engineering handoff protocols.

Platform, AI Build & Commercial Impact

- Drove **$1.5M** in annual run-rate savings by consolidating environments, retiring idle capacity and folding in an AI detection layer.
- Traced **80 weekly** infra-health alerts to an oversized cloud footprint, not an on-call gap, cutting the volume **90%** once right-sized.
- Built a RAG/LLM threat-detection tool that beat **32 teams** to win Incedo's hackathon and went on to onboard its first customer.
- Led scoping and build of an internal multi-cloud developer platform, cutting environment setup **80%** and deployment time **65%**.
- Scaled it to **30+ developers** over **8 production clusters** and **50+ instances**, lifting delivery efficiency **40%** across the account.

Education

PGPM, S.P. Jain Institute of Management & Research (SPJIMR), Mumbai **Jan 2026 – Mar 2027**
B.Tech (Hons) Computer Science, NMIMS Mumbai | Gold Medal, Dean's Merit List (top 3 of 120) **May 2018 – Jun 2022**
Class XII (CBSE) 84% | Class X (CBSE) 10.0 CGPA **2018 / 2016**

Positions of Responsibility

Co-founder, Coding Club, NMIMS Mumbai **Jan 2022**

- Originated the platform concept and co-founded the club, connecting the entire **120-student** cohort with **20 corporate alumni**.
- Took the portal from concept to live launch in just **2 months**; it has since carried **15 contests** and **28 workshops** across **4 years**.

Projects

- **Safe Pe (Secure Payments):** diagnosed a speed-vs-security trade-off in payments; designed a fix **86%** more efficient than RSA.
- **AI Learn (Personalisation):** cut course-selection time **50%** and lifted satisfaction **30%**, measured across a base of **80 students**.

Core Competencies

Product: Product Roadmapping • Requirements Gathering • Backlog Prioritisation • User Story Mapping • Agile/Scrum
Consulting: Problem Solving • Root-Cause Analysis • Stakeholder Management • Client Engagement • Business Case Development
AI & Data: LLM Applications • Retrieval-Augmented Generation (RAG) • AI Governance • Prompt Design • SQL • Python
Tools: Excel • PowerPoint • Jira • Confluence • Grafana • AWS • OCI • Kubernetes • Docker • Terraform • CI/CD

Research & Achievements

- **Research:** Lovable and the 'Vibe Coding' Security Crisis, co-authored case accepted at NACRA and submitted to Ivey Publishing.
- **Awards:** ICE Award (Innovation & Customer Excellence) **twice** at Incedo, roughly **1 of 4 recipients** across the firm per cycle.
- **Case Competitions, SPJIMR:** team finalist at Consultathon 5.0, **800-team** field; **Round 3**, Ken Case Competition (ongoing).